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UNITED STATES ENVIRONMENTAL TRAINING INSTITUTE

September 28, 1995

Mr. Lewis Reade
Director General
U.S. Asia Environmental Partnership
U.S. Department of State
320 21st Street, NW - Suite 3208
Washington, D.C. 20523

Dear Lew:

Attached please find USETI's final report for US-AID grant # AEP-0015-A-00-3032-00 which covers the time period August 31, 1993 - June 30, 1995. Included in the report is a list of all USETI participants from US-AEP countries including those funded by US-AEP full or partial scholarships and USETI self pays. This information has been forwarded to the individual US-AEP Tech Reps for their use in follow up efforts. Additionally, I have provided a break down of participants by country and sector.

USETI has enjoyed working closely with you and all of your staff and feel that our coordinated efforts have resulted in USETI programs which compliment and enhance the goals and objectives of the US-AEP. In particular, the establishment of sustainable partnerships between participants and course sponsors which furthers capacity building, technology cooperation and responsible, long-term environmental management in Asia.

To build upon the value of the attached report, USETI would welcome the opportunity to discuss the following with you in respect to US-AEP exchange programs:

coordinate industry focus,
in-country leadership,
linkage between pre-program, program and follow up.

If you are interested, I would be happy to arrange a convenient date to meet.

Once again, on the behalf of USETI, it has been an honor and pleasure to work with the US-AEP and I am looking forward to the opportunity of additional cooperative efforts in the future.

Best regards,

Edith A. Cecil
Executive Director

Attachments

cc: AID POL/CEDI/DI ✓



FINAL REPORT FOR US-AEP 1992 - 1995 COOPERATIVE AGREEMENT

EXECUTIVE SUMMARY

The United States has provided short-term environmental training courses for 512 Asia Pacific professionals from 17 countries and U.S. territories. Offering 39 one and two week courses in air, water, solid and hazardous waste, pollution prevention programs and a number of cross-media topics, USETI has created a presence for US-AEP in Asia that has led to a number of qualitative and quantitative results. The results realized through these courses, the partnership building mechanism underlying USETI's programs and the opportunities for future accomplishments that can build on these initial investments form are presented in this final report.

Through these programs, U.S. companies have successfully won 6 projects to date and continue to be short listed on future projects. The results generated by participants after courses include demonstration projects, local environmental training programs, and establishment of guidelines for implementing regulatory programs. In addition, many participants have returned to their countries to find additional project opportunities which are not able to be reported now because of the time involved in developing these projects.

Other kinds of participants' accomplishments have included written regulations and the development and implementation of crucial education programs to raise awareness of environmental management issues and challenges. These multisector activities in the various countries represented by the participants have created an important resource base for future US-AEP activities.

Paralleling the development of sound environmental management planning, USETI's programs have combined appropriate state-of the art and alternative technologies with regulatory frameworks, management and community relations guidelines and application exercises to give participants a full range of concepts and insights from which they develop "action plans." As goal statements of how participants seek to implement course concepts, these documents provide sponsors with guidelines on how to build on the relationships that emerged from the course discussions and site visits.

US-AEP ACCOMPLISHMENTS REALIZED THROUGH USETI PROGRAMS

- **USETI conducted a variety of training courses for all media - air, water, solid and hazardous waste, as well as cross-media issues such as pollution prevention and urban finance.** In all these courses, materials and course activities have dispersed management concepts to the private, public and non-governmental officials and their organizations that have participated in the programs.
- **A burgeoning group of alumni have emerged through the relationship building that takes place in the courses.** The ongoing partnerships for environmental management often begin within the natural context of a USETI course. Participants from public and private

sectors who would not normally contact each other have formed professional alliances during the time spent in a USETI course and have continued to build these relationships upon returning to their home countries. At the US-AEP Indonesian Alumni Meeting and Reception held in Jakarta in 1995 an alumni association was formed and has met three times to date. They have linked up with other professional organizations and plan to host forums and facilitate information exchange on environmental technology issues. In addition to the formal surveys, USETI has received unsolicited letters from alumni and has learned of their activities through alumni events and during business trips. In many cases the alumni have conducted their own training programs; other alumni have requested the additional assistance of course speakers. USETI alumni have requested additional topics for USETI courses such as coastal zone management, pollution prevention, ISO 14000 and medical waste management.

- **USETI created a mechanism for building partnerships for environmental management.** Nearly every session within the USETI course conducted on the behalf of US-AEP were provided on an in-kind basis by technology providers, public sector officials, NGO leaders and academic institutions. These contributions as well as the follow-up support provided by the U.S. private sector represented considerable leveraging of initial US-AEP funds.
- **In all courses, US-AEP activities were introduced to participants so that they could work with the overall program in a coordinated manner.** USETI and US-AEP closely coordinated their activities. For example, US-AEP Technology Representatives played a crucial role in the recruitment, nomination, and selection of USETI course candidates. Officials from the Infrastructure Finance Advisory Service gave presentations in USETI courses, and an AEP fellow led sessions in a USETI training course for US-AEP participants.
- **Programs realize a full range of results in follow-up activities - projects, proposals, training programs and regulatory activities.** An example of completed Personal Action Plans and corporate follow-up activities are as follows:

"Solid Waste Management" Courses - (Conducted in United States and Brisbane, Australia)

- USETI Landfill Management course was helpful to the municipal solid waste management marketing strategy of a US company operating in Indonesia by promoting environmental awareness, increasing the environmental standards employed in landfill management in Indonesia, and developing new landfill management regulations which, when approved by the Government of Indonesia, will permit the U.S. company to enter the market.
- USETI alumni presented lectures on solid waste management to schools and non-government offices.
- USETI course work helped influence a Hong Kong government decision and prepared the way for the introduction of U.S. solutions for landfill management in the run-up to four landfill restoration contract packages to be placed out for bid in the second half of 1995.

- Training for developing recycling programs conducted in Bombay by USETI alumni.

"Air Pollution Control Technologies" Courses - (Conducted in the United States)

- Large flue gas desulfurization project in Thailand awarded to joint venture of U.S. company.
- USETI alumni at National Power Corporation in The Philippines has used the knowledge of emissions and air quality monitoring technologies to assess the effectiveness of flue gas desulphurization units and electrostatic precipitators at power plants.
- Course conducted by USETI alumni on flue gas desulphurization and continuous emission monitoring.
- Application of risk analysis course concepts in the Environmental Impact Assessment at EGAT's proposed thermal power plants.
- Air quality monitoring and computer modeling course concepts applied to a comprehensive air quality monitoring project in the Philippines.
- National Power Corporation's status of compliance to environmental regulations reviewed by USETI alumni based on course concepts.

"Medical Waste Management" Courses - (Conducted in the United States and Thailand)

- Many USETI alumni are conducting medical waste management and infection control workshops conducted in Thailand and additional presentations at various hospital training programs.
- USETI alumni have enforced hospital policies for staff handling of medical waste and the use of protective equipment.
- USETI alumni organized the Thai government committee and the process for establishing and ratifying the definition of medical waste management.
- Microwave equipment requested by USETI alumni was donated to a local hospital by a course sponsor.
- Increased understanding and collaboration between government officials and hospital regarding their respective challenges in managing medical waste management.
- USETI alumni implementing regulations for managing medical waste.

"Industrial and Municipal Wastewater Treatment" Courses - (conducted in the United States)

- Three wastewater treatment projects were awarded to a U. S. company.
- Philippine participants served as resource persons in annual conventions for pollution control officers and government planning officials. They presented the latest technology on nutrient removal and odor control that they have learned from the course provider.

"Hazardous Waste Management." "Pollution Prevention" Courses - (conducted in the United States and Indonesia)

- "Industrial Solid Waste Management" course targeted and provided training to 34 industry and Government of Indonesian officials and the majority of companies that participated in the course contracted with a USETI company for chemical waste services. A similar course one year later targeted 46 officials that have contracted with the same company for various hazardous waste treatment services.
- USETI alumni from an Indonesian agricultural products company organized a waste minimization, recycling and energy conservation program in their company.
- Policy and management components from a USETI course were integrated into the development of a hazardous waste facility in Surabaya.
- USETI Executive briefing and hazardous waste training program for public and private officials contributed to the overall increased use of environmental considerations in regional development policy and planning.
- Participants' contributed course concepts to the *Cleaner Production* publication organized by UNEP and Bapedal.
- USETI alumni from an Indonesian fiber company developed and implemented a classification system for wastewater sludge and subsequent treatment.
- Waste minimization programs implemented for automobile company and chemical manufacturing plant as well as environmental officer development program at Indonesian chemical manufacturer.
- Several USETI alumni implemented greater environmental management efforts at an Indonesian steel company with monitoring and control programs for treatment and disposal of hazardous waste.

"Demand Side Management" Courses - (conducted in the United States)

- The USETI course served as "watershed" (as coined by the participants and course technology providers) for demand side management in The Philippines. With the mix of Energy Regulatory Board officials, Department of Energy, private and public energy distributing utilities, NGOs, and consultants, important discussions on respective roles and responsibilities in the course led to motivated and coordinated in-country planning which occurred and is continually developing in the home country.
- The Philippines Energy Regulatory Board and Philippines Department of Energy jointly submitted a draft Department Order Instituting DSM by the Electric Utilities. The Energy Regulatory Board also developed a regulatory framework for DSM implementation to encourage utilities to invest in DSM programs and have considered other rate making methodologies so that Utilities are provided with economic incentives.
- Pilot DSM projects were planned by the state owned utility as well as private distributing utilities like Meralco and Cepalco and were initiated by USETI alumni.
- Training Workshops on Demand Side Management and Integrated Resource Planning were launched by course participants from The Philippines and the course sponsor to start up the capability building efforts for NGOs in the country to help them effectively participate in policy discussion with government and multilateral development bank staff.

- USETI alumnus in Thailand started pilot project in engineering office to use energy efficient lighting technology as well as to incorporate applicable energy saving technologies for clients' projects.
- Two workshops, "Business Opportunities in Marketing Energy Efficiency" and "Thailand Energy Efficiency Conference," convened in Thailand by USETI alumni as a result of attending the USETI program.

"Environmental Site Assessment" Courses - (conducted in the United States)

- Environmental risk and site assessment provisions were incorporated into bank lending procedures.

"Environmental Project Management" Courses - (conducted in the United States)

- Course principles for scheduling, budgeting and strategic management were to be utilized in preparing the 1995 workplan of the Environmental NGO project in Sri Lanka.
- Feasibility study for Solid Waste Management and Water Treatment program in The Philippines requested by USETI alumnus from course sponsor.
- Environmental Project Management course concepts were presented by USETI at Thailand universities.

"Technologies of Bioremediation" Courses - (conducted in the United States)

- Two demonstration projects developed within three months of the first course.
- USETI alumni conducted two courses on Biological Nutrient Removal and Biosolids Management after attending the course.

"Environmental Management Through Community Development" Workshops - (conducted in Indonesia and Sri Lanka)

- Local NGO and the World Bank funded a follow-up "Urban Dynamics Forum" to consider the detailed planning required to seek NGO and government collaboration on community development. The forum has created new guidelines for the community development work and has established an issues and policy forum as well. This smaller group looks at the how to practically implement the collaboration on a local level. This approach to community development is being mainstreamed through projects in Indonesia.
- The World Bank Clean Settlements Project will incorporate the Community Action Planning model which was the subject of the USETI workshop. This project represents a \$20,000,000 investment and service 30,000 families in low income communities.

"Coastal Zone Management" Course - (conducted in the United States)

- Course prototype used for Asian participants was offered in Latin American country.
- USETI alumni used course concepts and guidelines to develop the draft Taiwan Coastal Zone Management program.
- Use of course concepts in Cook Islands for development planning process and environmental assessments, as well as the establishment of marine reserves.

"Urban Finance," "Urban Development and Environmental Policies" Courses -
(conducted in Thailand)

- Three feasibility projects leading to Build Own Operate opportunities in wastewater treatment, biomass conversion and solid waste management were awarded to a small U.S. consulting company participating in the course.

Throughout the courses, USETI has seen opportunities emerge to extend the contributions realized through the courses. These accomplishments could be fostered by greater collaboration and leveraging of institutional support in a variety of areas. USETI would welcome the opportunity to discuss these with the appropriate US-AEP officials.

SUMMARY OF LESSONS LEARNED

- **Programs are an investment and need to be seen as such to realize full value of participants and programs.** USETI sees each of these programs and the participants who participate in them as part of broader and deeper relationships that are investments in a vision of partnerships for sustained environmental management. Each USETI alumni represents a professional who can amass resources to accomplish targeted goals, serve as references for the suitability of U.S. technology and expertise, and who can offer resources, however limited, to foster sound environmental management planning. Similarly, the companies that support USETI's courses are investing in training as a mechanism for building long-term partnerships and have aligned internal and external corporate resources to make these relationships possible. And above all, the founders of these programs must be able to indicate the kinds of long and short term benefits that arise from these programs. USETI's regard for each course as an investment ensure that our focus has remained on the participants and sponsors who are committed to turning these funding moneys into sustainable environmental management plans.
- **Coordination of all AEP resources to meet targeted goals would provide for greater leverage and movement on environmental management** - US-AEP has designed in its program some of the most comprehensive and creative strategies for coordinating public and private partnerships for environmental management that have ever been assembled in an US Agency for International Development program. Greater cooperation, clearer roles and responsibilities within the process of accomplishing an overall partnership and clear delineation of program wide goals would make it easier for individual AEP contributors to align and incorporate their activities into a wider program. Providing a series of in-country activities to take advantage of the US-AEP alumni's growing knowledge of environmental management and technologies, as well as ongoing support by local institutions and USG agencies would provide an opportunity to gain greater and continued exposure for the United States public and private sectors.
- **Both in-country and U.S. activities have value for participants and are structured to accomplish different results.** There is value for both U.S. and in-country programs and both have been and should continue to be used with careful intent. The U.S. courses provide access for participants to learn and see technologies that could be useful in their countries but are not easily demonstrated. By attending courses in the United States, participants have access to the U.S. regulatory system as well as to the way of thinking about Total Quality

Environmental Management. The in-country programs host a greater number of participants resulting in even more cost-effective programs than those conducted stateside, while also engaging a greater breadth of local institutional support and wider public awareness of environmental issues. For small U.S. companies, in-country courses provide a valuable opportunity to learn about the participants' challenges first hand, thereby increasing the likelihood and focused follow-up support for the participants.

- **Participants continue to struggle with developing coordinated, broad base support for environmental management.** With programs as investments in which participants received a variety of support to accomplish their goals and with the opportunities for in-country of U.S. training, participants can develop more solid environmental planning activities. Indeed, as it is costly to use environmental control or pollution prevention technology, increasing the base of professionals within any given institution who believe in the value of environmental management can lobby for and gradually change the values and perspectives about environmental management.
- **ISO 14000 provides unique market pressure to encourage environmental management. This program/incentive should be used within AEP as much as possible.** USETI participants have indicated that compliance based programs that require adherence to regulations cause companies to gradually adhere to environmental requirements. With the limited profit margins and operating budgets in many Asian companies, the cost-savings from pollution prevention methods and the market appreciation of environmental management measures such as ISO 14000 can serve as significant incentives for proactive environmental management. For most USETI participants environmental management is a function of economic decisions and priorities and, therefore, economic incentives for environmental management represent a growth area in environmental management training.
- **Alumni gatherings are critical to activating the alumni and incorporating their expertise and experience into Asian public and private sector institutions.** When participants return to their countries, they find that it is often challenging to accomplish their Personal Action Plan goals due to intervening responsibilities and activities. Alumni meetings provide a crucial gathering opportunity for the participants to share their common experiences, to learn from common challenges and to brainstorm on ways to address emerging obstacles. USETI alumni seek additional contact with USETI staff and technology providers. As USETI participants have indicated, it is unrealistic to think that they do not need support in applying course concepts and making changes/building consensus within bureaucracies or manufacturing plants on environmental policies, regulations or the establishment of treatment programs. In addition to supporting the alumni in their new-found convictions, these gatherings represent tremendous opportunities for the U.S. companies and institutions to hear about opportunities for collaboration and to increase their exposure to the leading ministries and companies in Asian countries.

USETI - US-AEP CASE STUDY

A case study of a possible program is attached to provide an example of the kinds of linked contributions and accomplishments that can build on the programs and results that have been accomplished so far. While it is only one example of many of what USETI has done to date, along with possibilities for the future, it represents the key elements of needs assessment, curriculum development, in-course relationship, post-course action plans, and long-term partnerships.

USETI PARTNERSHIP OBJECTIVE FOR "MEDICAL WASTE MANAGEMENT"

The goal of the series of programs was to develop the capacity of Asian (in this particular case, Thailand) countries to effectively manage their medical waste, thereby reducing the dangers of public health and environmental degradation, as well as strengthening the waste management infrastructure and providing much needed education on medical waste management. USETI has worked to accomplish this objective by building private-public partnerships through training programs and executive sessions that can collectively address the waste segregation and collection, treatment and disposal, regulatory development, public education, and financing components of an overall medical waste management system.

The following outlines how the objective is achieved through a series of exchange programs designed to effectively leverage US-AEP funds through cost-sharing with participants, significant in-kind support from course sponsors and speakers and accessing other program funds from non-U.S. sources:

- "Medical Waste Management" course: 1993 (US based)
11 participants (1 US-AEP sponsored)
- "Medical Waste Management" course: 1994 (US-based)
11 participants (9 US-AEP sponsored)
- "Comprehensive Medical Waste Management System" (Thailand based)
Two courses in regional areas throughout Thailand
194 participants (US-AEP support: participant administrative fee only)

EXCHANGE PROGRAM MECHANISM:

USETI began building these partnerships with a series of two "Medical Waste Management" programs held in the United States in 1993 and 1994. USETI identified a need in Asian countries for managing medical waste. Feedback from experts convened by the World Health Organization indicated that secondary illness resulting from infectious medical waste was contributing to significant health problems worldwide, especially in Asia. From an environmental standpoint, untreated medical waste was contaminating natural resources. U.S. private sector companies confirmed that hospitals in industrializing countries were struggling to put modest and cost-effective medical waste management systems into place, and expressed their commitment to sharing appropriate technology.

USETI carefully recruited participants for these courses through various channels including US-AID Missions, the World Health Organization, overseas hospitals, USETI alumni from other

programs, U.S. private sector companies, and the U.S. Department of Agriculture. The twenty-two participants for the U.S. courses were selected on the basis of their ability as decision makers and senior technical specialists to influence the use of appropriate technology and martial the appropriate government, private sector and non-governmental forces to privatize medical waste management systems. Over the two courses, many medical professionals and government officials from Thailand attended the course, consistently referencing their country's concern about the environmental and public health impact of their growing medical waste problem.

To effectively target the course to meet participants' needs, a pre-course questionnaire was completed by each participant which noted their specific needs and assisted course speakers in covering the technologies and management issues of greatest interest to the participants. Emphasizing the needs-based focus of the course, the first session began with short reports by the participants on the medical waste management opportunities and challenges in their countries. Technology providers, regulatory speakers, and medical waste management planning consultants attended these sessions, and through accompanying discussions learned more about the medical waste management needs in industrializing countries. As a result, each course session was focused on linking technology, policy and management issues, thus enabling each participant to address their immediate and long-term challenges more effectively.

Participants in both courses learned about the components of local and national medical waste management plans, various treatment and disposal technologies and their cost-benefit analyses and regulatory frameworks that support adequate medical waste management plans, and public education programs that raise awareness of the need for medical waste management. A set of "compare and contrast" technology presentations on autoclaving, incineration and landfilling technology were presented by a group of different U.S. companies. In addition, participants walked through the process of setting up waste segregation and collection systems in their countries' hospitals. Accompanying the range of treatment and disposal technologies were pollution prevention sessions which provided participants with ideas on how to integrate waste minimization efforts into existing treatment and disposal plans.

Throughout both courses, U.S. private sector companies have provided ongoing assistance through technology sessions, site visits, follow-up technical assistance, and course materials on an in-kind basis. U.S. government agencies have provided diverse technical expertise also on an in-kind basis. Participants considered how each of these organizations, working together in partnerships, could craft viable medical waste management programs for their countries.

In both courses, participants completed Personal Action Plans, statements of the goals they wished to accomplish upon returning to their respective positions. Through daily reviews of course topics, participants were able to leave the course with specific plans to implement: "train medical students on medical waste management;" "develop procedures to disinfect waste before it leaves hospitals;" and "work with the Ministry of Public Health to develop a plan for installing treatment and disposal facilities for medical waste in every hospital by 1996;" as overall examples. USETI alumni from the first course nominated colleagues for the second USETI program. As a result, a number of trained professionals have been able, as a collective unit, to

convene additional conferences and make greater progress because of the support they provide each other.

INTERMEDIATE RESULTS:

Within Thailand, USETI alumni from the two original USETI "Medical Waste Management" courses introduced U.S. private sector companies to Thai government and private sector officials who were interested in developing sound and well-managed medical waste management systems in Thailand. Additional companies, featuring a vast array of technology and services, pursued USETI to become a part of the evolving partnerships. And in countries where building trust is an essential and preliminary component of business development, USETI's long-term, exchange-based approach to developing partnerships accelerated follow-up activities and results.

USETI alumni from the medical waste management courses are busy. One former participant developed a joint venture company to provide disposable medical diagnosis tests, another is trying to build a medical waste incinerator within the largest public hospital in Bangkok, and three participants worked together to conduct nationwide seminars for Thai medical staff on universal precautions and medical waste management plans.

Building upon the participants' action plans, the U.S. companies that sponsored the initial programs traveled to Thailand at its own expense after the second course to develop relationships with major hospitals in Bangkok and to meet officials in related government agencies such as the Bangkok Metropolitan Authority. The company officials met with USETI alumni to address Personal Action Plan questions such as how to establish waste segregation programs within their hospitals while also visiting treatment and disposal sites to better understand Thailand's medical waste management priorities and resources. Impressed with the company's management and technical capabilities, USETI alumni introduced the officials throughout their visit to well placed government officials who were eager to talk about methods for privatizing Bangkok's medical waste management system.

Further strengthening Thailand's capacity for managing its medical waste, an official from the company delivered a key note presentation at a medical waste management conference held for medical professionals from all regions in Thailand. As a result of these relationship building activities, the company was asked to build and operate medical waste incinerators in Bangkok beginning with the development of a demonstration project. Throughout these exchanges, Thai medical professionals and government officials and the company's representatives were able to share problems and solutions alike, building a context for technology cooperation through which Thailand can privatize its medical waste management system.

FOLLOW-UP ACTIVITIES TO FURTHER LEVERAGE INITIAL US-AEP PARTNERSHIP PROGRAMS:

Seeking to leverage US-AEP support with additional funds, USETI found resources from non-US-AEP sources to make it possible for small and large U.S. companies, committed through the in-kind support of their technology expertise and technology demonstrations, to take the original medical waste management initiative to its next steps, greater implementation of regulations and actual technology/management long-term cooperative projects.

USETI was able to build upon its initial successes by developing a series of forums and programs addressing medical waste management that were held in Bangkok and Chiang Mai, Thailand. Through these programs, participating professionals gained the U.S. technical and management know-how to implement long term remedial solutions to Thailand's medical waste challenges. As a result of these programs, initial USETI "Medical Waste Management" alumni have developed a national presence and base of support for introducing and recommending specific systems and projects. USETI is proactively developing partnership building activities to capitalize on the move within Thailand to privatize the medical waste management system. Desiring to gain access for United States private sector companies, USETI is working with several technology providers, as well as U.S. government agencies, to develop these targeted and phased programs.

ADDITIONAL AND POTENTIAL SUPPORT OF US-AEP PROGRAMS:

For greater leverage, individual and highly specialized fellowships and business to business exchanges can be developed to strengthen Thailand's capacity for developing long term strategic medical waste management plans within both the public and private sectors. Fellows from institutions such as the Thailand Ministry of Public Health who would be well placed in U.S. government agencies for three months could more fully understand how regulatory and financial issues can affect the viability of medical waste management planning and consider appropriate methods for supporting Thai Ministries as they develop these plans. Business executive exchanges providing technological support to address day-to-day obstacles to building medical waste management plans could further prepare Thailand technical leaders as architects of their own privatization plans. By sharing U.S. experience and encouraging Thai leaders to avoid any mistakes they might inadvertently make, leading experts from U.S. institutions such as the Mayo Clinic could participate in the exchange to assist USETI alumni in accomplishing their Action Plan goals and enhance the overall AEP medical waste partnership. Thai officials could participate in long-term degree and certificate programs in public health or medical waste technology education programs. International medical associations linking U.S. and Thai doctors have also become interested in medical waste management and the educational partnership opportunities inherent in the US-AEP approach to viable environmental management.

Within Thailand, this kind of systematic progress could be further extended by placing key US-Asia Environmental Partnership alumni as speakers in major conferences. For example, select participants from the "Medical Waste Management" programs would be excellent presenters at the Annual Global AIDS Conference, highlighting ways that medical waste management systems can mitigate the spread of disease and highlight the successes of creating viable partnerships through such programs as US-AEP. Furthermore, their commitment as US-AEP Exchange participants to represent the United States-Asia Environmental Partnership program could provide additional spin-off opportunities for further collaboration on environmental management programs.

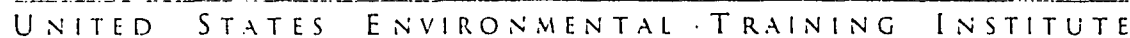
Opportunities to implement USETI participants' Action Plans could be further strengthened by making accessible the services needed to gain funding and or ease the process of obtaining financing from international lending institutions. Following through with the vast array of

resources assembled by US-AEP, the Partnership participants and organizations could be more fully linked to the US-AEP Infrastructure Finance Advisory Service and the Environmental Trade Finance Program (AXCAP) for continual coordination.

Through the well organized and linked courses, demonstration projects, business exchanges and government fellowships, it is expected that Thai and U.S. institutions involved in these partnerships will be able to work together to build sound medical waste management plans and viable technology capabilities as exemplified by the medical waste management initiative. Towards this goal, US-AEP resources have been leveraged in order to maximize the support and services from a variety of organizations. Overall the programs have involved nearly twenty supporting organizations, eventually sharing the United States-Asia Environmental Partnership's cutting-edge services with 216 participants.

**US-AEP scholarship participants attending USETI programs from
September 23, 1992 - June 30, 1995.**

Country	Government	Private Sector	NGO	Total
Bangladesh	3	3	3	9
Hong Kong	10	0	0	10
India	17	9	4	30
Indonesia	33	66	14	113
Korea	2	1	0	3
Malaysia	14	6	0	20
Nepal	7	0	1	8
Pacific Islands	6	1	0	7
Philippines	35	9	7	51
Singapore	4	1	0	5
Sri Lanka	11	2	10	23
Taiwan	12	5	0	17
Thailand	170	44	2	216
Total	324	147	41	512



Mr. John Wood
Commercial Consul
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As you may know, USETI has recently completed our second cooperative agreement with U.S.A.I.D.'s U.S.- Asia Environmental Partnership covering the period from August 31, 1993 to June 30, 1995. Our first agreement covered the period from September 23, 1992 to August 31, 1993. As indicated in previous correspondence, we are working cooperatively with IIE to continue offering USETI courses under the AEP program.

I would also like to inform you of my departure from USETI. I am returning to my native California and hope to continue in the international environmental solutions field. Ms. Leanna Jancar has been promoted to USETI's Director of International Recruitment and Alumni Relations and looks forward to maintaining our cooperative relationships with you and your colleagues. If USETI can be of further assistance, please feel free to contact Leanna at USETI.

Sincerely,

cc: Vinay Gadkari, Deputy Director, US-AEP/India



USETI Alumni From India
as of 6/30/95

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ADVANCED LANDFILL, Course #92003

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DEMAND SIDE MANAGEMENT, Course #93010

G.N. Warade
Secretary
Department Of Environment
Government Of Maharashtra
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WASTE WATER TREATMENT, Course #93006

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WASTE WATER TREATMENT, Course #93006

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STATIONARY SOURCE AIR POLLUTION
CONTROL, Course #93013

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STATIONARY SOURCE AIR POLLUTION
CONTROL, Course #93013

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SOLID WASTE DISPOSAL MANAGEMENT,
Course #93014

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SOLID WASTE DISPOSAL MANAGEMENT,
Course #93014

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POLLUTION PREVENTION, Course #95015



UNITED STATES ENVIRONMENTAL TRAINING INSTITUTE

July 19, 1995

Mr. J.D. Murphy
Director
US-AEP/Thailand
Diethelm Towers, Tower A, 3rd Floor
93/1 Wireless Road, Suite 302
Bangkok 10330, Thailand

Dear Mr. Murphy:

As you may know, USETI has recently completed our second cooperative agreement with U.S.A.I.D.'s U.S.- Asia Environmental Partnership covering the period from August 31, 1993 to June 30, 1995. Our first agreement covered the period from September 23, 1992 to August 31, 1993. As indicated in previous correspondence, we are working cooperatively with IIE to continue offering USETI courses under the AEP program.

I have enclosed a list of all USETI alumni from your country to date including participants funded by organizations other than US-AEP. Those funded by US-AEP are indicated. These participants and the relationship established during the USETI courses offer an excellent opportunity for specific follow up meetings with your office.

I would also like to inform you of my departure from USETI. I am returning to my native California and hope to continue in the international environmental solutions field. Ms. Leanna Jancar has been promoted to USETI's Director of International Recruitment and Alumni Relations and looks forward to maintaining our cooperative relationships with you and your colleagues. If USETI can be of further assistance, please feel free to contact Leanna at USETI.

I wish you success and happiness in your endeavors.

Sincerely,


Heather W. Burck
Director, International Recruitment and Alumni Relations

Enclosure

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UNITED STATES ENVIRONMENTAL TRAINING INSTITUTE

July 19, 1995

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Urban Infrastructure Representative
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Dear Ms. Srichai:

As you may know, USETI has recently completed our second cooperative agreement with U.S.A.I.D.'s U.S.- Asia Environmental Partnership covering the period from August 31, 1993 to June 30, 1995. Our first agreement covered the period from September 23, 1992 to August 31, 1993. As indicated in previous correspondence, we are working cooperatively with IIE to continue offering USETI courses under the AEP program.

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I wish you success and happiness in your endeavors.

Sincerely,

Heather W. Burck
Director, International Recruitment and Alumni Relations

Enclosure

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MEDICAL WASTE MANAGEMENT, Course
#93008

Pramol Sriphochai
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10 Sokhothai 1 Dusit
Bangkok 10300 THAILAND
Tel: 66-2-243-0066 (-71)
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ENVIRONMENTAL PROJECT MANAGEMENT,
Course #94005

Suwanna Jungrungrueng
Current Position Chief, Survey And Research
Bangkok Metropolitan Administration
Technical And Planning
Mitmitree Road, Din Daeng District
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Tel: 66-2-246-0687
Fax: 66-2-245-3377
URBAN FINANCE AND COST RECOVERY,
Course #94022

Pansa Tajaroensuk
Division Head

Planning And Budget
National Housing Authority
Urban Community Development Office
2044/31-33 New Petchburi Road
Bangkok 10310 THAILAND
Tel: 66-2-314-0315
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URBAN FINANCE AND COST RECOVERY,
Course #94022

Kriang Krai Mekvanich
Assistant General Manager
Soon Hua Seng Group
Phanomsarakam Industrial Park
P.O. Box 73, Phanomsarakam 24120
Chacherngsao, THAILAND
Tel: 66-38-589-099
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POLLUTION PREVENTION, Course #94009

Jariyawat Kompayak
Instructor
Faculty Of Nursing
Mahidol University
Bangkoknoi, Bangkok 10700
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Tel: 66-2-411-5018, 419-7478
Fax: 66-2-412-8415
MEDICAL WASTE MANAGEMENT EXEC.
SESSION, Course #95100



UNITED STATES ENVIRONMENTAL TRAINING INSTITUTE

July 19, 1995

Mr. Chi-Sun Lee
Director
US-AEP/Korea
Leema Building, Suite 424
146-1, Susong-dong, Chongro-ku
Seoul 110-140, Korea

Dear Mr. Lee:

As you may know, USETI has recently completed our second cooperative agreement with U.S.A.I.D.'s U.S.- Asia Environmental Partnership covering the period from August 31, 1993 to June 30, 1995. Our first agreement covered the period from September 23, 1992 to August 31, 1993. As indicated in previous correspondence, we are working cooperatively with IIE to continue offering USETI courses under the AEP program.

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I wish you success and happiness in your endeavors.

Sincerely,

Heather W. Burck
Director, International Recruitment and Alumni Relations

Enclosure

**USETI Alumni From Korea
as of 6/30/95**

Gyoungyu Yang
Environmental Engineer
Seoul Metropolitan Government
Public Cleansing Office, Smg
63 Euiji-Ro, 1-Ka
Jung Ku, Seoul, Korea
KOREA
Tel: 82-2/731-6324
Fax: 82-2/757-9937
TECHNOLOGIES OF BIOREMEDIATION, Course
#92005

Kak Myung Kim
President
Contech Corporation
Moonyoung Bldg, 86-7
Nonhyun-Dong, Kangnam-Gu
Seoul, KOREA
Tel: 82-2-512-2482
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URBAN FINANCE AND COST RECOVERY,
Course #94022

Sanghoon Kim
Deputy Director
Environmental Tech. Promotion Division
Ministry Of Environment
Environmental Policy Office
1, Choongang-Dong, Kwacheon-Si
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Tel: 82-2-504-9242
Fax: 82-2-504-9205
POLLUTION PREVENTION, Course #95015

USETI Alumni not funded by US-AEP

Eui Jae Kim
Assistant Mayor
Seoul City Government

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Tel: 82-2-757-6241
Fax: 82-2-757-9937
ADVANCED LANDFILL, Course #92001

Hunmo Jeong
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Seoul Metropolitan Government
Public Cleansing Office
31 Teapyoungro-1-Ga, Jung-Gu
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Tel: 82-2-771-7985
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ADVANCED LANDFILL, Course #92003

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MEDICAL WASTE MANAGEMENT, Course
#94004

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Fax: 82-2-503-7568
MEDICAL WASTE MANAGEMENT, Course
#94004



UNITED STATES ENVIRONMENTAL TRAINING INSTITUTE

July 19, 1995

Mr. Rob Barnes
Deputy Director
US-AEP/Taiwan
AIT Commercial Section, Suite 3207, 32/F
333 Keelung Road Section 1
Taipei, Taiwan

Dear Mr. Barnes:

As you may know, USETI has recently completed our second cooperative agreement with U.S.A.I.D.'s U.S.- Asia Environmental Partnership covering the period from August 31, 1993 to June 30, 1995. Our first agreement covered the period from September 23, 1992 to August 31, 1993. As indicated in previous correspondence, we are working cooperatively with IIE to continue offering USETI courses under the AEP program.

I have enclosed a list of all USETI alumni from your country to date including participants funded by organizations other than US-AEP. Those funded by US-AEP are indicated. These participants and the relationship established during the USETI courses offer an excellent opportunity for specific follow up meetings with your office.

I would also like to inform you of my departure from USETI. I am returning to my native California and hope to continue in the international environmental solutions field. Ms. Leanna Jancar has been promoted to USETI's Director of International Recruitment and Alumni Relations and looks forward to maintaining our cooperative relationships with you and your colleagues. If USETI can be of further assistance, please feel free to contact Leanna at USETI.

I wish you success and happiness in your endeavors.

Sincerely,

Heather W. Burck
Director, International Recruitment and Alumni Relations

Enclosure

USETI Alumni From Taiwan
as of 6/30/95

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Fax: 886-2-756-0942
TECHNOLOGIES OF BIOREMEDIATION, Course
#92005

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Environmental Protection Administration
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Taipei, TAIWAN
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Fax: 886-2-311-5486
DEMAND SIDE MANAGEMENT, Course #93010

Ming-Yin Hong
Trainer
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7 F, No. 233-1 Pao-Chiao Rd., Hsin Tien
Taipei, TAIWAN
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Fax: 886-2-910-3197
DEMAND SIDE MANAGEMENT, Course #93010

Tzer-Min Lee
Chief, Water Quality Management
Department Of Environmental Protection
497, Sec.2, Li-Ming Road
Taichung, TAIWAN
Tel: 886-4-2520921
Fax: 886-2-9131404
WASTE WATER TREATMENT, Course #93006

Hung-Teh Tsai
Director
Bureau Of Water Quaility
Environmental Protection Administration
No. 41 Section 1, Chong-Hwa Road
Taipei, TAIWAN
Tel: 886-2-3117722
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WASTE WATER TREATMENT, Course #93006

Chien-Ming Liu
Engineer

Sinotech Engineering Consultants, Inc.
No. 171 Nanking East Road, Section 5
Taipei, TAIWAN
Tel: 886-2-769-2131
Fax: 886-2-765-5010
MEDICAL WASTE MANAGEMENT, Course
#93008

Lin Yi Tsai
Engineer
Environmental Protection Agency
Bureau Of Comprehensive Planning
41 Sec. 1, Chung-Hwa Road
Taipei, TAIWAN
Tel: 886-2-311-7722, EXT. 2726
Fax: 886-2-375-4262
STATIONARY SOURCE AIR POLLUTION
CONTROL, Course #93013

Lee-Jing Chang
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41, Sec. 1, Chung Hua Road
Taipei, TAIWAN
Tel: 886-2-311-7722 EXT 2611
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SOLID WASTE DISPOSAL MANAGEMENT,
Course #93014

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SOLID WASTE DISPOSAL MANAGEMENT,
Course #93014

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Municipal Solid Waste Management
Department Of Environmental Protection
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Fax: 886-4-259-1328
LANDFILL MANAGEMENT, Course #94023

Chien Pih Lee
Division Chief
Pollution Control Division
Taiwan Power Company
242, 21f, Roosevelt Rd., Sec. 3
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AIR POLLUTION CONTROL TECHNOLOGIES,
Course #94025

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No. 16-5, Tehwei St.
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Fax: 886-2-586-2365
AIR POLLUTION CONTROL TECHNOLOGIES,
Course #94025

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Taoyuan City, TAIWAN
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Fax: 886-3-325-5111 EXT. 8214
WASTEWATER TREATMENT TECHNOLOGIES,
Course #95002

Tsu-Nong Chiang
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Department Of Environmental Protection
Taiwan Provincial Governemnt
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Taichung, TAIWAN
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Fax: 886-4-2529-1608
WASTEWATER TREATMENT TECHNOLOGIES,
Course #95002

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Fax: 886-2-737-5774
ENVIRONMENTALLY SUSTAINABLE CITIES,
Course #95018

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Housing & Urban Development Bureau
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Fax: 886-2-740-9890
ENVIRONMENTALLY SUSTAINABLE CITIES,
Course #95018

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Deputy Director General
Environmental Protection Administration
Long-Shen Chang
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ENVIRONMENTALLY SUSTAINABLE CITIES,
Course #95018

USETI Alumni not funded by US-AEP

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ENVIRONMENTAL SITE ASSESSMENT, Course
#95027

Teh-Ming Liang
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321 Kuang Fu Road, Section 2
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WASTE WATER TREATMENT, Course #93006

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WASTE WATER TREATMENT, Course #93006

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MEDICAL WASTE MANAGEMENT, Course
#93008

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No 171 Nan King East Road, Sec. 5
Taipei, TAIWAN
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AIR POLLUTION CONTROL TECHNOLOGIES,
Course #93016

Ron Chuen Yeh
Managing Director
Taiwan Branch
C.H.2.M. Hill International
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Tel: 886-2-769-1535
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COASTAL ZONE MANAGEMENT, Course
#94010

Kao-Yeong (Kathy) Tang
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COASTAL ZONE MANAGEMENT, Course
#94010

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Tel: 886-2-704-8406
Fax: 886-2-755-2997
ENVIRONMENTAL SITE ASSESSMENT, Course
#94020

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Department Of Environmental Protection,
Nei-Hu Refuse Incineration Plant

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Taipei, TAIWAN
Tel: 886-2-791-9784
Fax: 886-2-794-2176
AIR POLLUTION CONTROL TECHNOLOGIES,
Course #93016

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AIR POLLUTION CONTROL TECHNOLOGIES,
Course #93016

Pei Tsai
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TAIWAN
Tel: 886-2-754-1255 EXT. 2774
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POLLUTION

Cheng-Chung Hong
Deputy Director General
Bureau Of Comprehensive Planning
Environmental Protection Administration
Government Of The Republic Of China
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Taipei, TAIWAN
Tel: 886-2-311-3184
Fax: 886-2-375-4262
ENVIRONMENTAL SITE ASSESSMENT, Course
#95027

Shih-King Sun
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Sanitation And Toxic Substances
Sinotech Engineering Consultants
Refuse Resource Recovery Plant Project
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Sec. 5, Taipei, TAIWAN
Tel: 886-2-7692131 EXT. 2841
Fax: 886-2-765-5010
STATIONARY SOURCE AIR POLLUTION
CONTROL, Course #93013

Hong Cheng
Program Manager
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20 F, 106 Ho-Ping E. Road, Sec. 2
Taipei, TAIWAN
Tel: 886-2-737-7526
Fax: 886-2-737-7673
ADVANCED LANDFILL, Course #92001



UNITED STATES ENVIRONMENTAL TRAINING INSTITUTE

July 19, 1995

Mr. Harlow Russell
Director
US-AEP/Indonesia
Wisma Metropolitan II, 3rd Floor
Jl. Jend. Sudirman Kav. 29-31
Jakarta 12920, Indonesia

Dear Mr. Russell:

As you may know, USETI has recently completed our second cooperative agreement with U.S.A.I.D.'s U.S.- Asia Environmental Partnership covering the period from August 31, 1993 to June 30, 1995. Our first agreement covered the period from September 23, 1992 to August 31, 1993. As indicated in previous correspondence, we are working cooperatively with IIE to continue offering USETI courses under the AEP program.

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I wish you success and happiness in your endeavors.

Sincerely,

Heather W. Burck

Director, International Recruitment and Alumni Relations

Enclosure



UNITED STATES ENVIRONMENTAL TRAINING INSTITUTE

July 19, 1995

Ms. Mary Boomgard
Infrastructure Representative
US-AEP/Indonesia
Wisma Metropolitan II, 3rd Floor
Jl. Jend. Sudirman Kav. 29-31
Jakarta 12920, Indonesia

Dear Ms. Boomgard:

As you may know, USETI has recently completed our second cooperative agreement with U.S.A.I.D.'s U.S.- Asia Environmental Partnership covering the period from August 31, 1993 to June 30, 1995. Our first agreement covered the period from September 23, 1992 to August 31, 1993. As indicated in previous correspondence, we are working cooperatively with IIE to continue offering USETI courses under the AEP program.

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I wish you success and happiness in your endeavors.

Sincerely,

Heather W. Burck
Director, International Recruitment and Alumni Relations

Enclosure

5

**USETI Alumni From Indonesia
as of 6/30/95**

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Water Resources Engineer
Regional Development Planning Board
Water Resources Section
Regional Development Planning Board
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Listy Sulistyowati
Chemical Engineer
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B.A.P.E.D.A.L.
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Jakarta, INDONESIA
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Fax: 62-21-570-5321
ADVANCED LANDFILL, Course #92003

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Hazardous Waste Management
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Indonesian Environmental Impact
Management Agency (Bapedal)
Jakarta, INDONESIA
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Fax: 62-21-570-5321
ADVANCED LANDFILL, Course #92003

Dewi Putriatni
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Regional Development Planning Board
Statistics And Reporting Department
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TECHNOLOGIES OF BIOREMEDIATION, Course
#92005

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DEMAND SIDE MANAGEMENT, Course #93010

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INDUSTRIAL SOLID WASTE MANAGEMENT,
Course #93003

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Safety And Ecology Officer
P.T. Sandoz Biochemie Farma
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INDUSTRIAL SOLID WASTE MANAGEMENT,
Course #93003

Dr. Richard B. Pranata
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Course #93003

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Course #93003

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Course #93003

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INDUSTRIAL SOLID WASTE MANAGEMENT,
Course #93003

T.F. Djunaedi
Staff, Environment Section
P.T. Bakrie Kasei
Jl. Raya Merak, Desa Gerem
Kec.Pulo Merak, Kab. Serang
Jawa Barat
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Fax: 62-254-713-52
INDUSTRIAL SOLID WASTE MANAGEMENT,
Course #93003

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Technical Service Manager
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P.O. Box 4449
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INDUSTRIAL SOLID WASTE MANAGEMENT,
Course #93003

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Course #93003

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INDUSTRIAL SOLID WASTE MANAGEMENT,
Course #93003

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INDUSTRIAL SOLID WASTE MANAGEMENT,
Course #93003

Herlinda Ir. Lanto
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Course #93003

Partahi H. Lumbangaol
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P.T. United Tractors
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Course #93003

Suyatna Indiek
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INDUSTRIAL SOLID WASTE MANAGEMENT,
Course #93003

• Paul Wijaya
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INDUSTRIAL SOLID WASTE MANAGEMENT,
Course #93003

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Fax: 62-761-31412
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Course #93003

Liliansari Loedin
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K.P.P.L. D.K.I. Jakarta, Selentan
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Course #93003

Mr. Iwansyah
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UNITED STATES ENVIRONMENTAL TRAINING INSTITUTE

July 19, 1995

Mr. Rene Saludes
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Dear Mr. Saludes:

As you may know, USETI has recently completed our second cooperative agreement with U.S.A.I.D.'s U.S.- Asia Environmental Partnership covering the period from August 31, 1993 to June 30, 1995. Our first agreement covered the period from September 23, 1992 to August 31, 1993. As indicated in previous correspondence, we are working cooperatively with IIE to continue offering USETI courses under the AEP program.

I have enclosed a list of all USETI alumni from your country to date including participants funded by organizations other than US-AEP. Those funded by US-AEP are indicated. These participants and the relationship established during the USETI courses offer an excellent opportunity for specific follow up meetings with your office.

I would also like to inform you of my departure from USETI. I am returning to my native California and hope to continue in the international environmental solutions field. Ms. Leanna Jancar has been promoted to USETI's Director of International Recruitment and Alumni Relations and looks forward to maintaining our cooperative relationships with you and your colleagues. If USETI can be of further assistance, please feel free to contact Leanna at USETI.

I wish you success and happiness in your endeavors.

Sincerely,

Heather W. Burck
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Enclosure

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UNITED STATES ENVIRONMENTAL TRAINING INSTITUTE

July 19, 1995

Mrs. Simone Altfeld
Director
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One Colombo Court #04-07A
Singapore, 0617, Singapore

Dear Mrs. Altfeld:

As you may know, USETI has recently completed our second cooperative agreement with U.S.A.I.D.'s U.S.- Asia Environmental Partnership covering the period from August 31, 1993 to June 30, 1995. Our first agreement covered the period from September 23, 1992 to August 31, 1993. As indicated in previous correspondence, we are working cooperatively with IIE to continue offering USETI courses under the AEP program.

I have enclosed a list of all USETI alumni from your country to date including participants funded by organizations other than US-AEP. Those funded by US-AEP are indicated. These participants and the relationship established during the USETI courses offer an excellent opportunity for specific follow up meetings with your office.

I would also like to inform you of my departure from USETI. I am returning to my native California and hope to continue in the international environmental solutions field. Ms. Leanna Jancar has been promoted to USETI's Director of International Recruitment and Alumni Relations and looks forward to maintaining our cooperative relationships with you and your colleagues. If USETI can be of further assistance, please feel free to contact Leanna at USETI.

I wish you success and happiness in your endeavors.

Sincerely,

Heather W. Burck
Director, International Recruitment and Alumni Relations

Enclosure

15

USETI Alumni From Singapore
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July 19, 1995

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Dear Mr. Sanders:

As you may know, USETI has recently completed our second cooperative agreement with U.S.A.I.D.'s U.S.- Asia Environmental Partnership covering the period from August 31, 1993 to June 30, 1995. Our first agreement covered the period from September 23, 1992 to August 31, 1993. As indicated in previous correspondence, we are working cooperatively with IIE to continue offering USETI courses under the AEP program.

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I wish you success and happiness in your endeavors.

Sincerely,

Heather W. Burck
Director, International Recruitment and Alumni Relations

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